C.T. MALE ASSOCIATES, P.C.

50 Century Hill Drive, Latham, NY 12110 518.786.7400 FAX 518.786.7299 ctmale@ctmale.com



February 17, 2009

John Bishop **Bishop Beaudry Construction** 4 Norman Dr Colonie, NY 12205

Dear Mr. Bishop;

C.T. Male Associates, P.C. is pleased to recommend your firm without reservation based upon the extremely positive experience we have had on the projects we have been involved with together thus far. The professionalism which you have shown has developed into a strong partnership which I hope will provide us the opportunity to work on many more projects together in the years to come, both as a construction management-advisor and constructor.

Based upon your years of experience, it is evident that you readily understand the intricacies of building systems and how they affect one another. As professionals, you have taken the time and effort to view each of our building projects, not as a set of isolated components, but as an integrated unit. Similar to the way we have structured our own organization, you have been readily able to work with each one of our departments to provide our clientele with a seamless, integrated approach to meet their project needs. This has helped to ensure the proper coordination of the work from start to finish.

The two projects we have most recently worked on together, in which you have provided us with both detailed cost estimating and construction management expertise, have been extremely successful. The Schuyler Heights Fire District, which is a complicated project involving extensive site work to address the environmental remediation project undertaken with NYSDEC, as well as the new fire station, now has a solid budget on which to proceed to a public referendum. We also attribute the assistance your firm provided as part of the Value Engineering services on the Saratoga County Animal Shelter project, as instrumental to providing a viable solution that can now be implemented by the County.

In addition, based upon our firm's prior experience working with you as the Mayor of Menands, on such projects as the renovations to the Police Department, we know that you have a keen insight into the particular requirements of public works and essential facility type projects, such as those we design. We realize that projects like these are a large undertaking for any public agency and your firm has both the experience and the proven track record to help us succeed in reaching our project goals.

We appreciate everything that you have done in working on our projects. Please feel free to have any of your clients contact me for a reference in the future.

Sincerely,

C.T. MALE ASSOCIATES, P.C

Richard A. Campagnola, R.A.

Principal Architect/Manager - Building Systems